

His Background:

Established in 2005, Dubai Consultancy (DC) is an Emirati owned and operated boutique government & business consultancy firm led CEO Mr. Walid Hareb Al Falahi, focuses on creating high profile, highly targeted business networks where potential buyers can meet the suppliers and their product on a common ground.

Mr Walid has extensive experience in Consultancy field and has been a pioneer in steering Dubai Consultancy for the past 17 years. He has immense acumen and during his career, he was instrumental in:



- Setting up Jafza Freezone
- Launch Dragon Mart
- Established Dubai Humanitarian City
- Established Trade Facilitation programs

Walid Hareb Al Falahi

His Achievement:

- Won the 2004 Best Employee Award in the UAE, for outstanding achievement and contribution to his field.
- Vice Chairman of Sultan Investments and co-founded AKAD Development,
- Solely established the world's first major Humanitarian Free Zone, Dubai Aid City in 2003
- Masterminded several projects such as economic projects in Ghana, Kurdistan; Iraq, Nigeria and Saudi Arabia
- Advised UAE Government on the OECD MENA Initiative
- Consulted for Abu Dhabi Airport Free Zone
- Established Free Economic Zones in Morocco and Djibouti
- Served as Executive Director of Zayed International Humanitarian Awards [ZIHA]
- Exec. Director of Zayed International Humanitarian Awards [ZIHA]
- Consulted for Ghana National Railway Project, feasibility and financing
- Organized UAE Trade Events – France, Ghana, Tanzania, Kenya
- Advised multinational companies from the Gulf who were interested to invest in Africa
- Participated in numerous trade shows and exhibitions.

Over the years Walid has formed many close relations with government and semi government organizations and ministers in Kenya and the vast majority of East Africa. Some of the notable Kenyan associations are KNCCI, KEPISA, KIA, BRANDKE, KEMSA, KETEPA, and MSME.